

# Alliance

Alliance Technology Solutions (Alliance) is an IT Infrastructure and Information Management solution provider. Alliance architects a stable, flexible, and cost efficient infrastructure that enables our clients to build a foundation for future IT innovations. By working closely with our customers to reduce cost, risk and delivery time, we are able to help them solve the challenge of “doing more with less”.



## Alliance’s Key Services

Alliance consultants provide a wide variety of IT services with Expertise in AIX, Linux, i/5OS, Intel and Windows environments:

- **Virtualization & Consolidation Services**
- **Enterprise Storage Solutions, SAN & NAS Design**
- **Server Sizing, Design and Installation**
- **Backup/Recovery & Archiving Design**
- **High Performance Computing/Clusters**
- **System Management Solutions & Services**
- **High Availability Designs & Implementation**
- **COOP & Disaster Recovery Planning**
- **AIX, AS/400, & Virtualization Training**
- **Hardware & Software Maintenance Renewal**

### Alliance Certifications

8(a), SDB, WOSB, WBE, MBE, DBE

### Why Choose Alliance as a Partner?

Established in 2002, our approach is consultative and customer focused. We apply best practice and innovation to deliver real value for your IT investments. Your success is our success.

- Leading Edge Technology
- Certified Sales & Technical Expertise
- Active Managers of Cost
- A Passion For What We Do
- Timely, Accurate and Professional Quotes
- Strong Partner Relationships
- A Reputation for Excellence
- Accountability & Transparency In All That We Do

Experienced professionals committed to your success and achieving your objectives on time.

DUNS #: 128508996  
CAGE #: 3HRW8

### Industry Focus:

Federal, Healthcare, Finance, Science & Technology

### Government Focus:

DOE, DOD, DHS, DOI, OMB, HHS, Federal Systems Integrators

### Product Line:

IBM Power Systems (p, i), System x, BladeCenter, Storage, & IBM Software

### NAICS Codes:

EMC Symmetrix, Clarion, Celerra, Centera, Connectrix, & EMC Software

HP Servers & Storage

238210 Electrical / Wiring	334111 Electr Comp Mfg	334112 Comp Strg Dev Mfg	334113 Comp Terminal
334119 Comp Periph Eqp	423430 Comp & SW Whlstr	423440 Other Comm Equip	443120 Computer & Softwr
511210 Software	532420 Renting & Leasing	541511 Custom Comp Prog	541512 Comp Sys Design
541513 Facility Mgmtn Srvc	541519 Other Comp IT VAR	611420 Comp Training	811212 Computer Repair/Maint

### Recent Awards

- 2010 Hispanic Business “100 Fastest-Growing Companies”, Hispanic Business HB500®, BCBSM Diverse Supplier Achievement Award, Nominated - Minority Business Enterprise Supplier of the Year Award
- 2009 Hispanic Business “100 Fastest-Growing Companies”, HB500®, Diverse Supplier Achievement Award
- 2008 “Michigan 50 Companies to Watch” Award Winner, HB500® list



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